



Bellbrook Music Boosters

06Mar2023

6:30 pm

BHS Library

General Membership Meeting Agenda

Call to Order: 6:35pm

1st: Brett Woeste

2nd: Amy Silance

Welcome:

Approval of the General Meeting Minutes, 06Feb2023

1st: Nathan Hiester

2nd: Patty Ball

Old Business:

- **Process for proposing fundraising/future planning**
 - Tabled until fundraising meeting on Wednesday, March 8th at 7pm in the Cafeteria
- **Spring Flower Sale**
 - Just over \$8,000 in sales about \$2000 in profit
 - Only about 16% in the system are active
 - Order forms due March 8th, the online sales go through the end of March 14th
- **Derby Update**
 - Spreading the word
 - Putting up posters
 - Putting up decor
 - Selling tickets
 - Raffle prizes on tickets and bottles of wine.
 - 14 tickets
 - Advertising it at the Command performance, choir concerts, band concerts
- **Golf Outing Update**
 - We are keeping track of who we are getting donations from.
 - We have 3 teams signed up
 - We have 6 of 18 holes spoken for.
- **Dayton Dragon**
 - Interest from the last fundraiser meeting.
 - Rachele has reached out to them to see if we can get set-up for this season.

- **Mattress Sale**
 - Event was created on Facebook by Ryan (Mattress Man)

New Business

- **Officer's Report**
 - Nothing to report.
- **Treasurer's Report**
 - Appendix B
 - Trending positive for the year.
 - Kevin has offered to assist with taxes.
 - Reimbursement from the guard from the school account.
- **Board of Trustees' Report**
 - Nothing to report.
 - Fundraising meeting at
- **Director's Report - Andy Solomon & Barb Siler**
 - Appendix C
 - Update: Lion's Club is going to donate \$20,000 to the uniform fund.
 - Andy to talk to FJM this week to get a better target for how much we need to outfit everyone.
 - IPE & Guard Winter Guard Command Performance
 - Senior Night
 - Mattress Man coming in to talk
 - Fall Invitational 10/21 - No other events on this date for MSBA - Stadium is from 12pm-6pm - we could host 16 groups including ourselves - we have four groups so far who have registered.
 - Goshen, Us, Brookville, Piqua, and Lebanon have registered already.
 - Tentative BOA Grand Nationals Performance - Friday, November 10th at 4pm
 - \$12,500 per year for the bus costs for BOA
- **Director's Report - Sheldon Apo**
 - Easter Egg Hunt 4/8 at noon - Sheldon Approves
 - Karen is going to start requesting the money back from the school account back to the Music Boosters account.
 - Missing a contract from a staff member.
 - Barb to give the info to Rachele to set-up in Charms.
- **Director's Report - Cameron Halls**
 - IPE is doing well. We did really well in the last competition.
 - Centerville Show this Sunday, March 12th.
 - The Dayton Regional we will have everything up.

- The remainder of the money is going toward props.
- Easter Egg Hunt: April 8th - at noon.
- **Administrator's Report**
 - Nothing new to report.
- **Dine Out Update**
 - Tradd does not have dine-outs and wants some help on it.
 - Rachele offered to help get it figured out.
- **Trustee Nominations**
 - In April, we will be electing new trustees.
 - Brett, Nathan, and Ron will be up to be filled.
 - Rachele will be calling for trustees.
 - We will be voting at the next meeting for trustees.
- **Ice Breaker**
 - Going to set-up a meeting in April about how we want to set-up the ice breaker.
- **Open Forum:**
 - **Brett:** Received a sign-up sheet for volunteers for Sunday, April 2nd - IPE MEPA Nutter Center - if we fill all the slots, then we may get \$300-\$400 more.
 - 6 ADMISSIONS PEOPLE FIRST SHIFT
 - 2 AT THE LOADING DOCK AREA
 - 1 GROUP CHECK-IN
 - 6 WARM UP TIMERS
 - ENTRANCE/EXIT CURTAINS
 - 4 FLOATERS
 - VOLUNTEER COORDINATOR - ALL DAY
 - Corn Fritters - Possibly Eli Alban - Rachele to follow-up.
 - Concert Band Fest - kids brought their money, next year we would like to get pizza and hotdogs and feed them properly. Raised \$260 instead of \$120.
 - Brett: Wanting to talk to MEPA about setting up a bake sale at the championships so we can raise more money. Waiting to hear from Jon at MEPA if we can do this.
 - Ron: Asked if we have thought about getting Derby Poster in the window at the Art Gallery.

Adjourn: 8:05pm

1st: Brett Woeste

2nd: Patty Ball

Appendix A:

Rachele Alban

Nathan Hiester

Valerie Hiester

Amy Silance

Carol Bird

Brett Woeste

Ron Campbell

Karen Beidelschies

Amy Rodenroth

Patty Ball

Sandy Baggott

Tradd Baggott

Andy Soloman

Michaela Kronenberger

Barb Siler

Carissa George

Sheldon Apo

Cameron Halls

Carrie Remhoff - Absent

Appendix B



Treasurer Report: Feb 2023

BOOSTER FUNDS OVERVIEW:

- The boosters provide supplemental monetary support for the music programs. This is above and beyond what is covered by program fees.
- Primary support is for Marching band, IPE (Indoor percussion ensemble) and Winter Guard.

Actual 2023:

| | |
|-------------------------------|------------------|
| Fiscal YTD Revenue: | \$ 13,643.15 |
| Fiscal YTD Expenses: | <u>29,003.41</u> |
| Fiscal YTD Surplus/(Deficit): | \$ 15,360.26 |

Expected 2023:

| | |
|-------------------------------|-------------------|
| Fiscal YTD Revenue: | \$175,646.92 |
| Fiscal YTD Expenses: | <u>166,998.62</u> |
| Fiscal YTD Surplus/(Deficit): | \$ 8,648.30 |

BALANCES*

| Assets: | | Liabilities: | |
|--------------|--------------|-------------------------------|-------------|
| Checking | \$38,269.61 | Uniform Replacement | \$5,746.59 |
| Savings | 65,147.14 | Other Passthrough – NYC, etc. | \$10,954.68 |
| Total Assets | \$103,417.25 | Total Liabilities | \$16,701.27 |

*Please note the balances section is under construction. Need to investigate for completeness.

Monies Received from Donations/Fundraisers (December)*

| # | Source | Amount |
|---|------------------------------------|-----------|
| 1 | Individual and corporate donations | \$1,00.00 |
| 2 | Golf Outing | 900.00 |
| 3 | Derby Gala | 900.00 |
| 4 | Amazon Smile | 247.71 |
| 5 | Winter invitational | 190.00 |
| 6 | Kroger Community Rewards | 135.45 |

*Does not include accompanying expenses

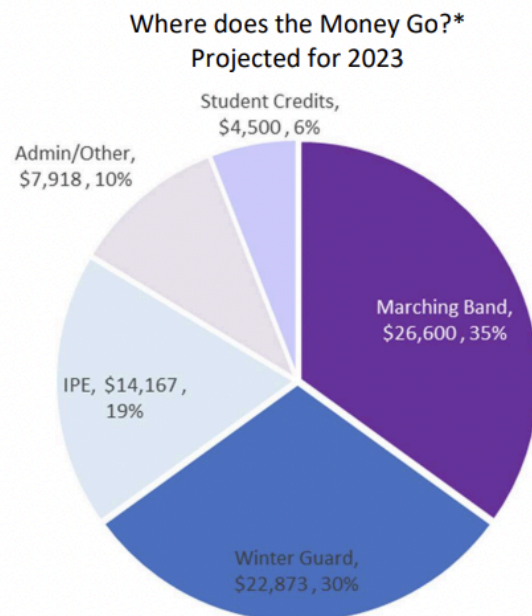
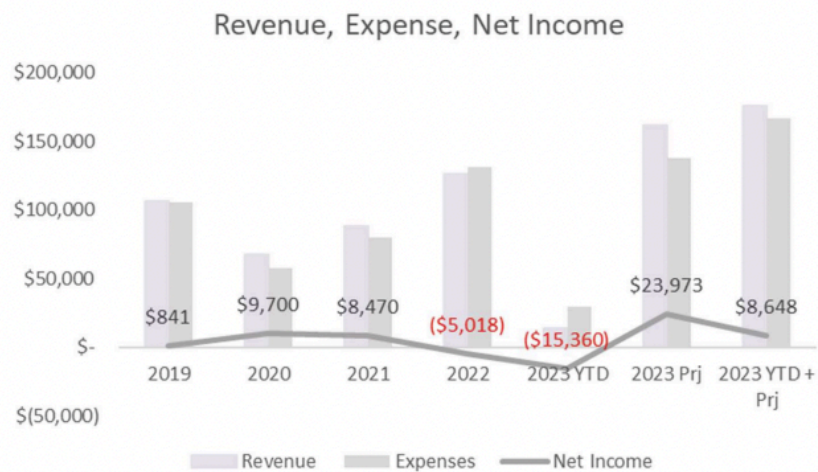
TREASURER ACTIVITIES/NOTES/TO-DO's

| # | Status | Description |
|---|--------|--|
| 1 | ■ | <p>Amazon to retire Amazon smile offering in Feb</p> <p>Disbursements: In the upcoming months, eligible charities will receive up to 2 more payments:</p> <ul style="list-style-type: none"> ○ One payment in late April to early May for the funds accrued in Q1 2023 before the AmazonSmile program was discontinued. ○ One final bonus payment in May that will be equivalent to an estimated 3 months of payments based on what the charity accrued in 2022. |
| 2 | ■ | 2022 Taxes (Kevin has offered to assist) – plan work start in Mar |
| 3 | ■ | Submission of Guard reimbursement request – see page 4 for additional info |

Treasurer Report: Feb 2023



ADDITIONAL INFORMATION



*Excludes fundraising and invitational expenses. Program expenses are netted with income received from school for reimbursement.



Treasurer Report: Feb 2023

Income and Expense Summary:

| Items Not Netted: | 2019 | 2020 | 2021 | 2022 | 2023 YTD | 2023 Prj | 2023 YTD + Prj | 2023 Budget |
|--|--------------|----------------|----------------|------------------|-------------------|-----------------|----------------|----------------|
| Income: | | | | | | | | |
| Donations | \$7,759 | \$15,591 | \$19,031 | \$4,297 | \$1,902 | \$2,003 | \$3,905 | \$3,905 |
| Misc Income Other | 3,558 | 5,475 | 85 | 938 | 0 | 315 | 315 | 315 |
| Expense: | | | | | | | | |
| Student Credits | (5,095) | (3,526) | (3,349) | (2,328) | (663) | (3,837) | (4,500) | (4,500) |
| General & Admin | (2,817) | (1,725) | (2,949) | (4,300) | (295) | (4,173) | (4,468) | (4,465) |
| Social/Hospitality | (1,215) | (414) | (298) | (742) | 0 | (650) | (650) | (650) |
| Music Programs | (650) | (727) | 0 | 0 | 0 | 0 | 0 | 0 |
| Food Committee | 179 | 0 | (1,005) | (1,121) | 0 | (2,600) | (2,600) | (2,600) |
| Misc. Fundraising Expenses | 0 | (300) | 0 | (175) | 0 | (200) | (200) | (200) |
| Items with Income and Expense Netted: | | | | | | | | |
| Marching Band | (\$21,828) | (\$12,978) | (\$18,085) | (\$28,022) | \$124 | (\$26,724) | (\$26,600) | (\$26,600) |
| Winter Guard | (18,470) | (8,399) | (19,108) | (16,706) | (15,382) | (7,526) | (22,873) | (22,873) |
| IFE | (15,112) | (11,415) | (10,294) | (14,286) | (6,298) | (7,869) | (14,167) | (13,931) |
| Golf Outing | \$0 | \$0 | \$0 | \$11,937 | \$900 | \$10,600 | \$11,500 | \$11,500 |
| Social Fundraiser | 0 | 0 | 0 | 0 | (1,635) | 21,635 | 20,000 | 20,000 |
| Fall Invitational | 11,268 | 0 | 2,022 | 10,977 | 0 | 8,908 | 8,908 | 8,908 |
| Scrip | 3,475 | 6,783 | 9,587 | 2,147 | 1,284 | 6,863 | 8,147 | 8,147 |
| Tag Day | 9,357 | 2,483 | 9,487 | 7,662 | 0 | 8,132 | 8,132 | 8,132 |
| Dine In | 2,587 | 3,053 | 3,625 | 4,331 | 0 | 4,096 | 4,096 | 4,096 |
| Spring Flowers | 5,501 | (3,822) | 7,552 | 5,632 | 0 | 6,000 | 6,000 | 6,000 |
| Winter Invitational | 10,806 | 8,123 | 3,068 | 4,351 | 3,730 | 0 | 3,730 | (2,483) |
| Poinsettias | 1,432 | 3,148 | 3,738 | 3,237 | (98) | 2,962 | 2,864 | 2,864 |
| Raffle | 296 | 0 | 1,050 | 2,631 | 822 | 1,095 | 1,917 | 2,000 |
| Mattress Fundraiser | 0 | 0 | 0 | 0 | 0 | 1,500 | 1,500 | 0 |
| Pies | 958 | 0 | 1,285 | 1,471 | 0 | 1,319 | 1,319 | 1,319 |
| Car Wash | 1,060 | 4,600 | 0 | 0 | 0 | 0 | 0 | 0 |
| Amazon Smile | 382 | 652 | 851 | 834 | 248 | 0 | 248 | 800 |
| Corn Fritters | 453 | 0 | 0 | 801 | 0 | 800 | 800 | 800 |
| Sprit Wear | 0 | 223 | 679 | 359 | 0 | 700 | 700 | 700 |
| Avenue of Flags | 0 | 0 | 0 | 768 | 0 | 325 | 325 | 325 |
| Yankee Candle/Charleston Wrap | 1,316 | 0 | 637 | 290 | 0 | 300 | 300 | 300 |
| Historic (informational) | | | | | | | | |
| Dayton Dragons | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Euchre Party | (200) | (253) | 441 | 0 | 0 | 0 | 0 | 0 |
| Souvenirs | (7) | 0 | 420 | 0 | 0 | 0 | 0 | 0 |
| UD Concessions | 3,974 | 808 | 0 | 0 | 0 | 0 | 0 | 0 |
| Calendars (deleted) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Yard Signs | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Food Truck Rally (deleted) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Ford Drive Event | 2,085 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Peeler Cards | 1,853 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Winter program Fees (Deleted) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Expenses (historic) | (2,062) | 2,318 | 0 | 0 | 0 | 0 | 0 | 0 |
| Net Income | \$841 | \$9,700 | \$8,470 | (\$5,018) | (\$15,360) | \$23,973 | \$8,648 | \$1,809 |



Treasurer Report: Feb 2023

Winter Invitational Breakdown:

*Notes:

- MEPA sponsorship fee was billed as \$3,400, but \$1,400 in credits were applied to decrease the amount. The credits were for work performed by the pit dads (\$200) and planned work at MEPA championships (\$1,200).

| Winter Invitational Income | 2019 | 2020 | 2021 | 2022 | 2023 |
|---|-----------------|-----------------|-----------------|-----------------|----------------|
| WII - 01 Admissions | \$11,024 | \$10,255 | \$2,583 | \$2,022 | \$4,870 |
| WII - 03 Concessions | 4,586 | 5,505 | | 2,728 | 1,380 |
| WII - 04 Program Ads and Shout Outs | 1,005 | 175 | 965 | 235 | 470 |
| WII - 06 50/50 | 185 | 247 | | | 206 |
| WII - 07 Candy Grams | 924 | 811 | | 625 | 202 |
| WII - 09 Trophy Sponsorship | 210 | 260 | | 114 | 120 |
| WII - 10 Bake Sale | 352 | 595 | | 333 | 116 |
| WII - 11 Donations | 35 | 110 | 315 | 126 | 140 |
| WII - 12 External Vendors | 175 | | | 100 | |
| Total Winter Invitational Income | \$18,495 | \$17,958 | \$ 3,863 | \$ 6,283 | \$7,504 |

| Winter Invitational Expenses | 2019 | 2020 | 2021 | 2022 | 2023 |
|---|----------------|----------------|--------------|----------------|----------------|
| WIE-01 Judges | \$1,077 | \$1,931 | | | \$1,135 |
| WIE-03 Trophies | | 97 | | | |
| WIE-06 Miscellaneous | 192 | 584 | 591 | 405 | 113 |
| WIE-07 Candy Grams | 304 | 193 | | 194 | 188 |
| WIE-09 Concessions | 1,836 | 2,669 | | 1,332 | 338 |
| WIE-13 MEPA Sponsorship Fees | 4,000 | 4,362 | | | 2,000 |
| WIE-14 Programs | 280 | | 203 | | |
| Total Winter Invitational Expenses | \$7,689 | \$9,835 | \$794 | \$1,931 | \$3,774 |

| | | |
|---|-------------|--------------------|
| Guard Expenses 2023 Season | | |
| Budgeted Amount for Guard program in total | | \$13,799.00 |
| Staff requested payout amount | \$25,400.00 | |
| Other Expense paid (through 3/5) | \$4,674.40 | |
| Cost Incurred or expected to be incurred | | \$30,074.40 |
| Amount over Budget | | \$16,275.40 |
| Amount reimbursement to be requested on 3/7 | | \$16,277.18 |
| 3/7 Non staff request | \$3,852.18 | |
| 3/7 Staff request | \$12,425.00 | |
| Amount left expected to be requested* | | (\$1.78) |
| *There is one contract not received and one travel expense not incurred. This will require additional reimbursement requests. | | |

DIRECTOR'S REPORT

Monday, March 6, 2023

- Upcoming events:
 - Jazz Band - will be performing at the March 9th concert
 - Pit Orchestra rehearsals for our spring musical, *Cinderella* have begun!
 - Mid Seasons Choir Concert at BHS - grades 7-12 - Tuesday, March 7, 7pm
 - Mid Seasons HS Band Concert at BHS - Thursday, March 9, 7pm
 - Mid Seasons Middle School Band Concert at BHS - Wednesday, March 15, 7pm
 - WGI Dayton Regional (IPE) - March 18-19
 - Winter Command Performance and Senior Night - Friday, March 24, 7pm BHS Main Gym
 - Sunday, April 30 - Mattress Sale (Main Gym is reserved 8am-6pm)
- Past events:
 - Concert Band Festival
 - Mason Music For All Festival
 - HUGE thanks to everyone who made both of these events successful....drivers, chaperones, snack sellers, equipment haulers, etc. Both of these were fabulous experiences for our concert band kids!
- Winter groups:
 - IPE and Winterguard teams are doing FABULOUS!
 - Congrats to Belles for all their hard work!
 - MS Guard (6th graders) is consistently finishing ahead of teams with 6th/7th/8th graders
 - JV Guard (7th/8th graders) was reclassified (moved up a class) and is finishing ahead of high school teams
 - HS Guard was reclassified to World Class - only 19 guards in the nation who are attending world championships are classified as World Class, out of 196 scholastic guards attending this year (less than 10%!)
 - Bellbrook is the smallest school currently in World Class
 - In 2019 (our most recent season in World Class as a finalist), the average school size was about 2,735 for a finalist group. Median size was 2,730. Smallest was Bellbrook at 893, next smallest was Miamisburg at 1,547, and largest was The Woodlands at 4,331 students (based on approximate 2019 enrollment numbers)
 - At their last competition, IPE improved by over 7 points in one week's time, finishing in first place

- Performance calendars have been shared - come see these amazing performers at one or more of their shows!

- **Lions Club Update:**

- 3 students spoke at the February 1st Lions Club Meeting, where we made an official ask for help with funding the cost of new uniforms. Lions The students were very well received and the response was very positive! The Lions Club sent me a message earlier today that they will be making a large contribution to our uniform fund!!